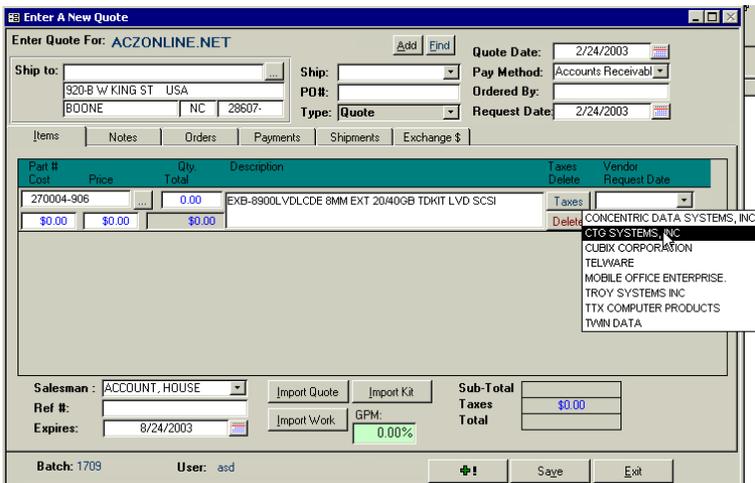




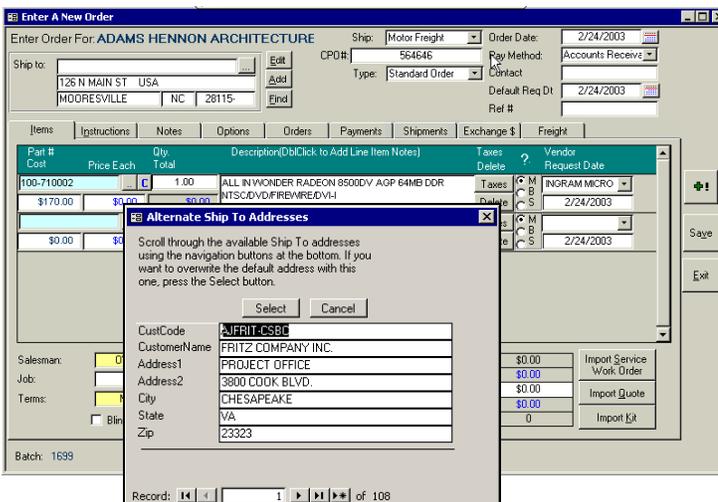
*Supports Brokered Sales Business Model*

*Adjustments to UA 6.5's OE and PO Modules allow quotes and orders to be placed and then a purchase order to be issued for those requirements*

- ➔ Select from Vendor Stock as well as Inventory
- ➔ Vendor Stock is updated by SQL processing to pull data from external vendor supplied files
- ➔ Inventory files are cross-correlated with Vendor part number
- ➔ Allows identification of buy/stock, vendor, vendor part number, and cost by line item
- ➔ Automatically make all POs and cross reference sales orders and associated POs by vendor
- ➔ Automatically update Material Supplier records with sources and prices
- ➔ Display associated sales order, posted and received status on PO Status Display
- ➔ Provide similar SO Status Display for edit selection and reprint
- ➔ Display Serial Number information on Sales Orders and Invoices for Serialized Inventory



- ➔ Select the vendor for each order item from a convenient drop-down list box
- ➔ Supports multiple aliases of the same part from any number of vendors
- ➔ Can cross-reference various vendor aliases with a single UA part number
- ➔ Assigns vendor name from drop-down list, records vendor alias and assigns UA part number
- ➔ GPM calculates and displays Gross Profit Margin as Order/Quotes are prepared



## Create a New Order

- ➔ Automatically updates Purchase Requirements Task List
- ➔ Produce Blind Ship Orders so that the customer's client receives the package with customer name and address on the packing slip, while billing is received by the original customer
- ➔ Displays "Buy" status in Order Fulfillment
- ➔ Dynamically add alternate shipping addresses
- ➔ Shipping enhancements allow for carrier selection and for carton count
- ➔ "C" button allows selection of parts by customer part number (alias)

- ➔ Edit Quotes and Edit Orders forms contain fully editable details for order line items
- ➔ Adds Company logo to Quotes Reports
- ➔ Displays Gross Profit Margin as changes are made to Orders and Quotes
- ➔ Incorporates the editing of Vendor ID, Vendor Part Number, Cost, and other line item details
- ➔ Edit Orders form allows edits in billing and shipping information

PO#	Status	Vendor	Date	SO#	Posted	Rec'd
10022	Approved	INGRAM MICRO	02/14/2003	12001176	Yes	Yes
10023	Approved	SYNEX	02/14/2003	DevIn Stock	Yes	Yes
10024	Approved	TECH DATA CORPO.	02/14/2003	12001179	Yes	Yes
10025	Approved	TECH DATA CORPO.	02/14/2003	12001179	Yes	Yes
10026	Approved	TECH DATA CORPO.	02/15/2003	40000002	Yes	No
10027	Approved	SYNEX	02/15/2003	40000003	Yes	No
10028	Approved	COMPUTER C.	02/17/2003	6503539	Yes	Yes
10029	Approved	SYNEX	02/17/2003	6503539	Yes	Yes
10030	Approved	LIQUID PC	02/17/2003	6503539	Yes	Yes
10032	Approved	ORIGIN MICRO	02/17/2003	6503539	Yes	Yes
10034	Approved	TECH DATA CORPO.	02/17/2003	40000007	Yes	No
10036	Approved	TECH DATA CORPO.	02/17/2003	40000013	Yes	No
10038	Approved	INGRAM MICRO	02/17/2003	40000012	Yes	Yes
10039	Approved	EMERALD MICRO P.	02/17/2003	6503540	Yes	Yes
10040	Approved	TOP LOAD NOTEPAK PLUS	02/17/2003	40000005	Yes	No

- ➔ PO Status Display lists all purchase orders not yet archived
- ➔ Additional fields added to extend PO Status Display form functionality: Received, Cost, Billed, Shipped, and Order Number
- ➔ Received Yes/No column displays those items that have been completely received
- ➔ Click Edit to check on Partial Shipments

Order#	Customer	SalesPerson	Contact	Total	Ship To	Shipped	Billed	Date
40000628	PRD ACT	MATTHEWS, TOM	MARLVL	(651.357)	32 LOWER RAGSDALE DRIVE			3/13/2003
40000628	TRIBUTE	OWENS, GREG		1723.13	26361 Lakeland Blvd Carleton K			3/12/2003
40000637	ADD	MATTHEWS, TOM	TONIA	\$1,265.94	1767 BUSINESS CENTER DRIV			3/12/2003
40000638	COMPSEE	MATTHEWS, TOM		\$136.25	400 NORTH MAIN STREET			3/12/2003
40000638	MULTIPLE TECH	OWENS, GREG	PETER INDRIGO	\$159.00	970 East Parkway Richmond			3/12/2003
40000634	JPM RAFLATAC	MATTHEWS, TOM	ANN	\$67.10	RAFLATAC, INC. 400 BRDGRD			3/12/2003
40000633	MULTIPLE TECH	OWENS, GREG	Peter Indigo	\$159.00	3216 West Broad St Richmond			3/12/2003
40000633	MULTIPLE TECH	OWENS, GREG	Peter Indigo	\$159.00	712 Boulevard Columbia Heights			3/12/2003
40000633	MULTIPLE TECH	OWENS, GREG	Peter Indigo	\$159.00	11711 HULLS MalohanVA 231			3/12/2003
40000633	MULTIPLE TECH	OWENS, GREG	Peter Indigo	\$159.00	712 N Cunningham Ave Urbana			3/12/2003
40000628	MEINEX	OWENS, GREG		\$159.00	712 N Cunningham Ave Urbana			3/12/2003
40000628		MATTHEWS, TOM		\$289.00	TRAYERS DRIVESE New York			3/12/2003
40000627	VALDESE WEAVERS	OWENS, GREG	ANGIE FORD	\$44.94	VALDESE WEAVERS 1000 PER			3/12/2003
40000628	DILLAPLANCE	STUBBS, JACQUE		\$434.00	ATTN: MIKE COX 2100 FREEDC			3/12/2003
40000628		MATTHEWS, TOM		(1638.38)	RICH VAN RODDEN 1495 CARL			3/12/2003
40000628	CLARIANT	NICKY DIERER	Judy Sims	\$95.00	Berenda Capital 34607y Enver			3/12/2003
40000628	ANET 1	AZAR, TONY		\$573.00	JESUS A ZAMBRANO 10632 S I			3/12/2003
40000628	ANET 1	AZAR, TONY		\$534.00	CHRISTOPHER J HACKETT HH			3/12/2003
40000628	ADVANCED NETWORK	MATTHEWS, TOM		\$150.00	2209 BLOSSOM STREET ROC			3/12/2003
40000628	CASH SALE OWENS	OWENS, GREG	BRUCE NICHOLI	\$301.00	3115 SEARS ROAD BRUCE NC			3/12/2003

- ➔ New Sales Order Status form displays all sales orders not yet archived
- ➔ Double-clicking Order Number displays Edit Orders form
- ➔ Shipped Yes/No column specifies whether the order has been completely shipped or not

Vendor	QTY	Cost	Warehouse	VendorPart#	Last Update
INGRAM MICRO	0	\$170.00	Man	650222	2/6/20
TECH DATA CORPO	181	\$170.00	Man	088786	2/6/20

- ➔ Maintain listing of vendor stock details:
  - Vendor Name
  - Quantity
  - Cost
  - Location
  - Vendor part number (alias)
  - Date that the listing was last updated

- ➔ Add new materials, if needed, directly from the orders screen with this Material Quick Add form
- ➔ Specify whether the components are manufactured, purchased, or both
- ➔ Specify whether the material is normally made for stock or made to order

### Purchase Order

- ➔ Drop Shipment tab allows selecting alternative addresses Orders, Invoices, Customers file
- ➔ Update billing and shipping address
- ➔ Purchase Orders automatically updates Material Supplier records