



Enhancements to UA Order Entry, Materials (pricing and costing) and Purchase Orders along with new Management and Distribution features.

| Order# | Customer | Ship To | Total | Date | CPO# | Billed | Cleared | Note |
|--------|-----------------------|---------------------------|------------|------------|------|--------|---------|------|
| 10040 | STD A/S FARM | 14017 TURLEY CREEK LN BRD | \$603.00 | 11/23/2005 | 0 | | | |
| 10049 | BO SMOKEY VALLEY FARM | 14461 WALKBRIDGE LN FULKS | \$188.58 | 11/23/2005 | 0 | | | |
| 10048 | STD B & B POULTRY | 1440 COMER TOWN RD SHENA | \$253.00 | 11/22/2005 | 0 | | | |
| 10047 | STD ALAN KOOGLER | 9108 COMMUNITY CENTER RD | \$0.00 | 11/22/2005 | 0 | | | |
| 10045 | STD ALAN KOOGLER | 9108 COMMUNITY CENTER RD | \$84.90 | 11/21/2005 | 0 | | | |
| 10044 | STD ALLEN ZIMMERMAN | 3977 DRY HOLLOW RD DAYTON | \$320.00 | 11/21/2005 | 0 | | | |
| 10043 | STD A/S FARM | 14017 TURLEY CREEK LN BRD | \$39.80 | 11/21/2005 | 0 | | | |
| 10042 | STD A & F FARM | 3844 GREENMOUNT RD HARRR | \$144.00 | 11/19/2005 | 0 | | | |
| 10041 | STD A & F FARM | 3844 GREENMOUNT RD HARRR | \$144.00 | 11/19/2005 | 0 | | | |
| 10040 | STD A & F FARM | 3843 GREENMOUNT RD HARRR | \$420.00 | 11/19/2005 | 0 | | | |
| 10039 | STD A & F FARM | 1234 hamonburg va 22602 | \$1,476.00 | 11/19/2005 | 0 | | | |
| 10038 | STD A & F FARM | 3844 GREENMOUNT RD HARRR | \$144.00 | 11/19/2005 | 0 | | | |

Order for FOX RUN FARM

Enter order for: **FOX RUN FARM** CPO#: **11/24/2005** LOB: **Large Jobs**
 Status: **Open** Order Date: **11/24/2005** Play Method: **Accounts Receivable**
 Ship: **Carrier** Ship Date: **11/24/2005**
 Ship To: **Shipping Point** Order By: **11/24/2005**
 Address: **FOX RUN FARM** Type: **Standard** Default Req Dt: **11/24/2005**
 Phone #: **Ext. Fax #** Batch: **655** Author: **add**

| Line # | Part # | Qty | Pack | DOM | Price Each | Disc % | Description (DBClick to Add Line Item Note) | Sales G/L | Request Date | Split Amount |
|--------|---------------|-------|------|-------|------------|--------|---|------------|--------------|--------------|
| 1 | 3MS20-03-73 | 1.00 | EA | Under | \$12.00 | 0% | BALL SCREW, 4" MIN TUNNEL INLET UNIT | 4005-01-01 | 11/24/2005 | \$12.00 |
| 2 | 3MS120-10 | 1.00 | EA | Under | \$12.00 | 0% | PREFILTER FOR AIRSTREAM(10-PACK) | 4005-01-01 | 11/24/2005 | \$12.00 |
| 3 | 3MS20-03-73 | 12.00 | EA | Under | \$34.00 | 0% | BATTERY CHARGER FOR AIRSTREAM | 4005-01-01 | 11/24/2005 | \$408.00 |
| 4 | 3MS20-03-73 | 1.00 | EA | Under | \$0.00 | 0% | FACESEAL FOR AIRSTREAM HELMET (10 PACK) | 4005-01-01 | 11/24/2005 | \$0.00 |
| 5 | 3MS20-03-3780 | 1.00 | EA | Under | \$23.65 | 0% | FACESEAL FOR AIRSTREAM HELMET (10 PACK) | 4005-01-01 | 11/24/2005 | \$23.65 |
| 6 | 3MS20 | 1.00 | EA | Under | \$0.00 | 0% | | 4005-01-01 | 11/24/2005 | \$0.00 |
| 7 | 3MS21 | 1.00 | EA | Under | \$0.00 | 0% | | 4005-01-01 | 11/24/2005 | \$0.00 |
| 8 | 3MS120-10 | 1.00 | EA | Under | \$0.00 | 0% | | 4005-01-01 | 11/24/2005 | \$0.00 |

Debit GL: 1050 00.00 Salesman: **NT15H** Sub-Total: **\$459.65**
 Freight GL: 5430-01-01 Terms: **NET30** Taxes: **\$24.48**
 Return: **Off** Tech: **NT15H** Total: **\$484.13**
 Job: **Task:** Materials: **\$459.65** Weight: **0.000**
 Labor: **\$0.00** Freight: **\$24.48** Import Quote
 Import Kit

Select a Customer

How do you want to find the customer?
 By Cust. # By Name By Phone # By Contact By Ship Addr

The Contact name is like:

| Cust# | CustomerName | Name | Phone# |
|----------------|-------------------------------|----------------------|-------------------|
| APF0010 | A & F FARM | Frank Farquhar | 5406331496 |
| APF0110 | A & F FARM | Tim | 5406331496 |
| ALP0060 | ALPHA OMEGA FARM | Tim | 5404772884 |
| FOX RUN | FOX RUN FARM | Ray Showalter | 5402939354 |
| GN5410 | G N M SALES OF VIRGINIA, INC. | FENNY REARDON | 5404333156 |
| GE0F000 | GEORGE'S FOODS, LLC | | 5404347394 |
| PLP1913 | PILGRIM'S PRIDE CHICKEN LIVE | | 5408806039 |

Import Kit(s)

Single Kits | Master Kits

| Kit # | Name | Description |
|----------|----------|------------------|
| BLAH | BLAH | TESTING |
| CNTYBR40 | CNTYBR40 | TUNNEL CONV TY'S |
| CTBRDP | CTBRDP | CT BROODER PAN |
| CTBRDPZ | CTBRDPZ | CT BROODER PAN |
| CTBRDR1 | CTBRDR1 | CT BROODER RAD |
| CTBRDRZ | CTBRDRZ | CT BROODER RAD |
| CTBRDR2D | CTBRDR2D | CT BROODER RAD |

Material Description

| Material Description | MSRP | MFG Part# | MFG | Material Number | Discontinued |
|-----------------------------------|--------|-----------|---------|-----------------|--------------------------|
| BIA SINGLE LOCK/10 FLOOR PIPE ONL | \$0.00 | ZOSYS30 | ZOSYS30 | 201244-12 | <input type="checkbox"/> |
| BIA SINGLE LOCK/10 FLOOR PIPE ONL | \$0.00 | ZOSYS30 | ZOSYS30 | 201244-10 | <input type="checkbox"/> |
| BIA SINGLE LOCK/10 FLOOR PIPE ONL | \$0.00 | ZOSYS30 | ZOSYS30 | 201244-08 | <input type="checkbox"/> |
| BACKING PLATE | \$0.00 | ZOSYS30 | ZOSYS30 | 2597 | <input type="checkbox"/> |
| BACKING PLATE | \$0.00 | DVMPO | DVMPO | PL2205705 | <input type="checkbox"/> |
| BACKING PLATE FOR MAXIFLO REGUL | \$0.00 | DVMPO | DVMPO | PL7021-20 | <input type="checkbox"/> |
| BACKUP BOX, CHORETRONICS (C1) | \$0.00 | CTBINC0 | CTBINC0 | C74277 | <input type="checkbox"/> |
| BACKUP, CHORETRONICS (C1) | \$0.00 | CTBINC0 | CTBINC0 | C748119 | <input type="checkbox"/> |
| BAFFLE, SINGL 30D (MDL 75) | \$0.00 | CTBINC0 | CTBINC0 | C136732 | <input type="checkbox"/> |
| BAFFLE, FEED | \$0.00 | CTBINC0 | CTBINC0 | CT14230 | <input type="checkbox"/> |
| BAFFLE, FEED, 30 IN FT | \$0.00 | CTBINC0 | CTBINC0 | CT20981 | <input type="checkbox"/> |

Ease of Use

- Quick Pick select lists: provide print, edit, status and filters
 - Orders
 - Quotes
 - Pick Tickets
- Enhanced Order Entry
 - Quick Add
 - Customer, Set /edit default Taxes, Alternate Ship To addresses, Contacts, Notes, New Materials
 - Drop Down lists
 - Material, Customer, Bill To, Ship To, Contact, Vendor
 - Issue PO by product, vendor, drop ship
 - Price by customer, LOB, price group
 - Automatically classify revenue account
 - Subtotal by materials and labor
 - Calculated order weight
 - Line numbering
- Enhanced Pickers
 - Customer, item, kits
- Order Types
 - Back Order
 - Blanket
 - Credit Hold
 - Invoice & Order
 - Job Change Order
 - Job Master
 - Jobs Back Order
 - Jobs Order
 - POS (Order, Invoice & Payment)
 - Recurring
 - Standard
- Customer Part Numbers
- Prior Sales Info
- Net availability
- Direct fulfillment from POS orders

Net On Hand

Un-Posted WO: **C** No BOM has been defined for this material.

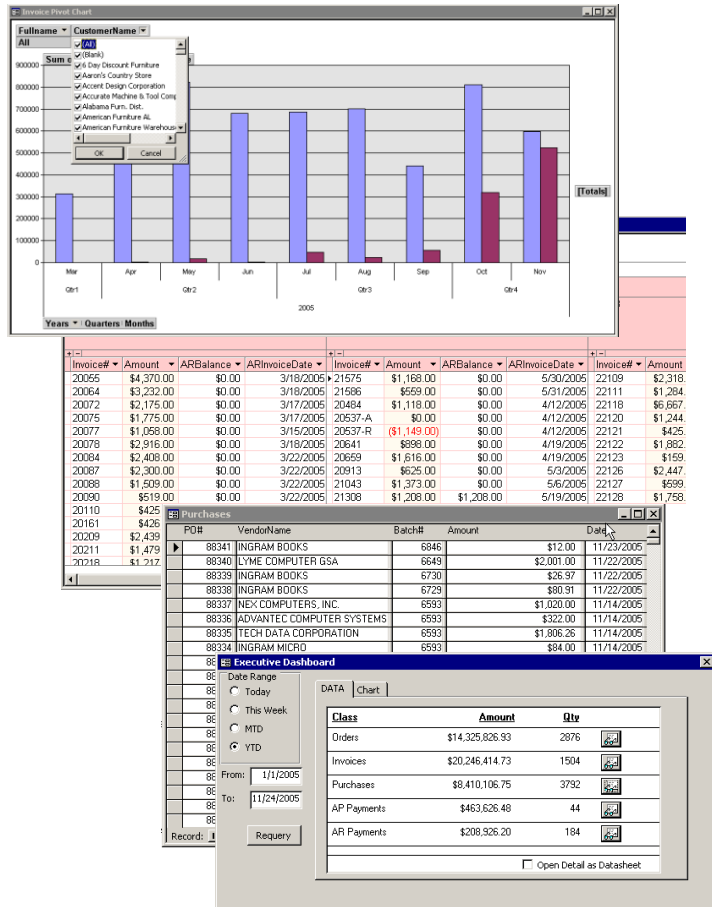
PN: **95815**

Demands Finished Goods Reserved Re-Supply

| Data | Number | SO | Order date | Due Date | QTY | Net |
|---------|--------------|----|-----------------------|-----------------------|--------|--------|
| PN30036 | 95815 | SO | 2/2/2005 | 2/2/2005 | (2.00) | (2.00) |
| PN30036 | 95813 | SO | 2/2/2005 | 2/2/2005 | (2.00) | (4.00) |
| PN30036 | 95812 | SO | 2/2/2005 | 2/2/2005 | (2.00) | (6.00) |
| PN30036 | ATP | OH | 1/24/2005 10:58:14 AM | 1/24/2005 10:58:14 AM | 0.00 | (6.00) |
| | | | | | 0.00 | 0.00 |

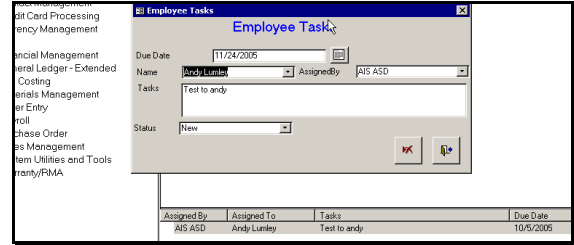
Sales History: 3MS20-03-73

| Order# | Customer | CPO# | QTY | BD | Unit Price | Date |
|--------|----------|------|-----|----|------------|------------|
| 10038 | AGSULPO | 0 | 12 | 12 | \$0.00 | 12/12/2005 |
| 10038 | APPOULLO | 0 | 12 | 12 | \$12.00 | 11/19/2005 |
| 10037 | APPOULLO | 0 | 12 | 12 | \$12.00 | 11/19/2005 |
| 10034 | AGRVENO | 0 | 12 | 12 | \$12.00 | 11/19/2005 |
| 10031 | KOOGALO | 0 | 1 | 1 | \$12.00 | 11/19/2005 |
| 10030 | AGRVENO | 0 | 1 | 1 | \$12.00 | 11/19/2005 |
| 10021 | AGWATED | 0 | 23 | 23 | \$12.00 | 11/14/2005 |
| 10021 | AGWATED | 0 | 12 | 12 | \$12.00 | 11/14/2005 |
| 10021 | AGWATED | 0 | 12 | 12 | \$0.00 | 11/14/2005 |
| 10019 | KOOGALO | 0 | 4 | 4 | \$12.00 | 11/13/2005 |
| 10019 | KOOGALO | 0 | 1 | 1 | \$12.00 | 11/13/2005 |



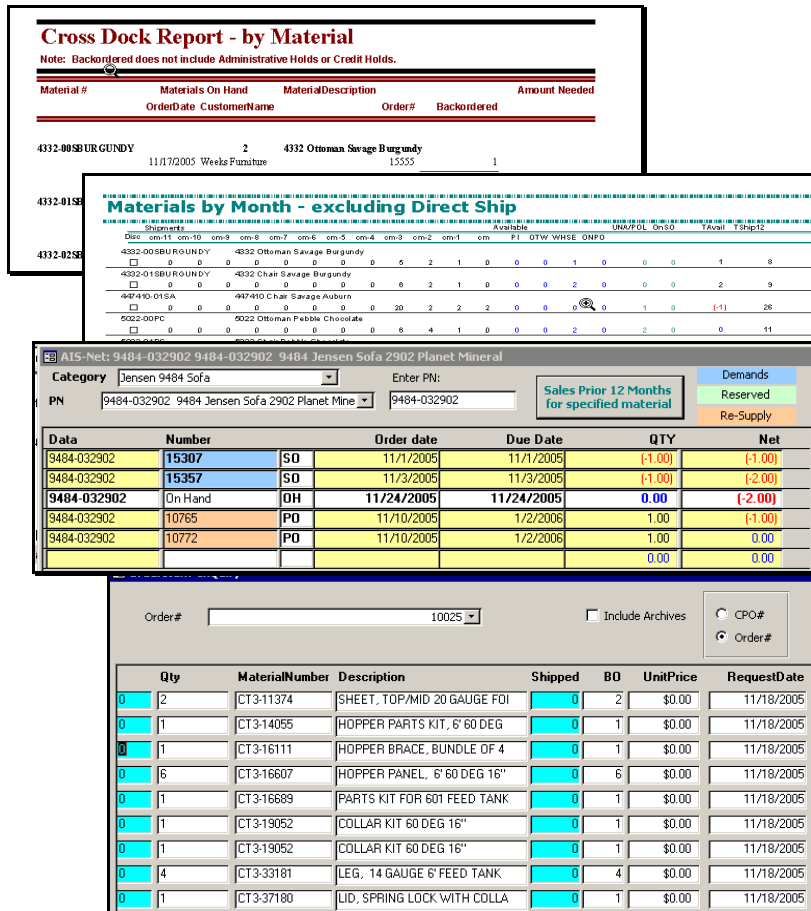
Management Tools

- ➔ Sales Analysis by Customer, salesperson, date -- charts and data
- ➔ Executive Dashboard shows real time results with drill down to document summary records
- ➔ Task Tracker



- ➔ Price Maintenance Tools
- ➔ InterOp – in use locks
- ➔ Credit Hold – based on aged AR and Credit limits
- ➔ Automatic Departmental Classification
 - Revenues and Cogs
- ➔ Fuel Surcharge
- ➔ Job Cost Enhancements

Distribution



- ➔ Distribution Reports/ Extracts:
 - Cross Dock – who's waiting for goods received
 - Shipping & Receiving Logs
 - Materials by Month with demand
 - Shipping and Receiving Performance
 - Bill of Lading
 - Purchases Journal
- ➔ Net Availability by product
- ➔ Order/item Status Inquiry
- ➔ Purchase Requirements
 - Non stock items that must be bought
- ➔ Purchase Requisition
 - Internal intra site transfers/ requirements
- ➔ Assemblies/Intangibles
- ➔ Pak/UOM
- ➔ Ship To Sales Tax
- ➔ Multiple Bill To
- ➔ Mfg Rep
- ➔ Price Groups
- ➔ Blind Ship
- ➔ Item Sales Taxes (\$ / item)
- ➔ 5 line addressing