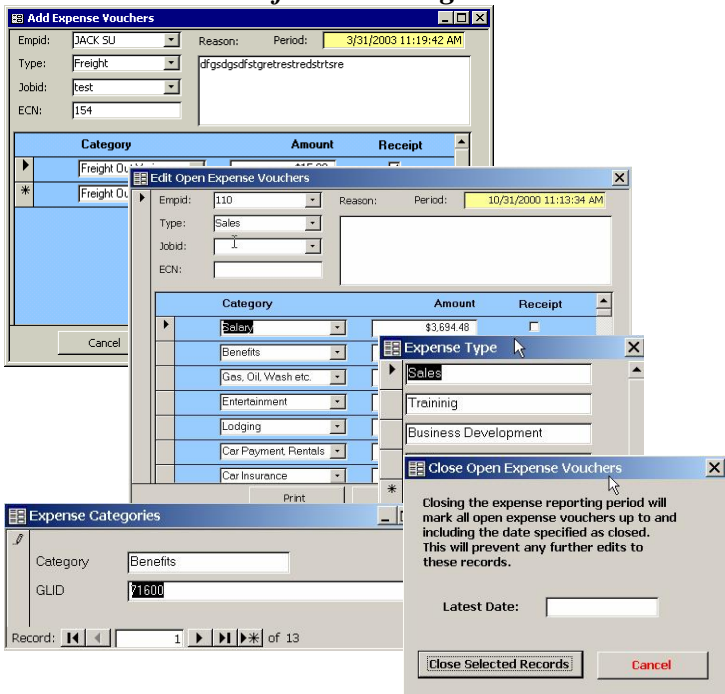


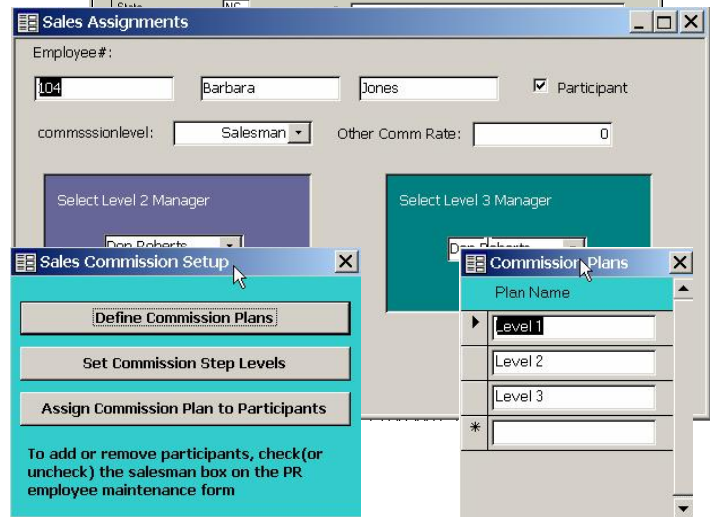
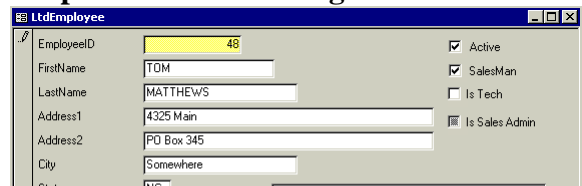
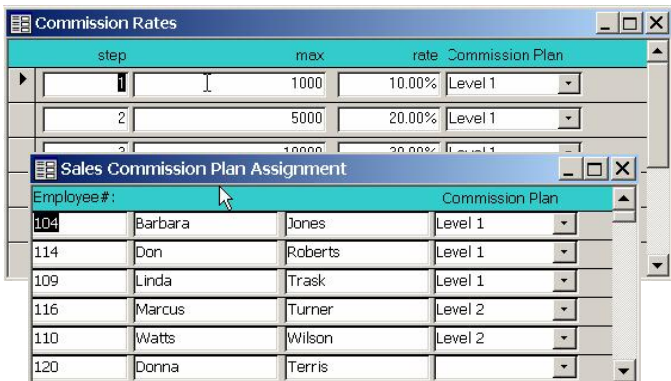


*Adds a number of sales management tools to UA: expense reporting, enhanced commissions, charting*

- Tracks employee sales commissions and expense vouchers by period
- Enables easy filtering of Employee, Type, and Job ID code
- Edits open expense vouchers
- Include notes of explanation for expenses
- Check box indicates the presence of receipt
- Administrative features enable definition and correlation to specific accounting codes to classify expenditures
- Categorizes expenses by type
- Assigns expense type to General Ledger Account Number
- Automatically updates General Ledger Accounts
- Closing the expense reporting period marks all open expense vouchers closed and updates General Ledger Accounts



- Supports Hierarchical Sales Territory, Zones and Regions
- Assigns Manager to zones and levels
- Supports split commissions
- User defined Commission Plans
- Set commission Step Levels
- Assigns employee to Commission Level, Rates and Commission Plans





- Filter the AR Invoice Report to display the sales made by each salesperson made within a given date range
- Check box causes the report to display all sales by all sales personnel
- Uncheck to select a specific sales person's records to display
- Select whether to view open invoices or closed invoices

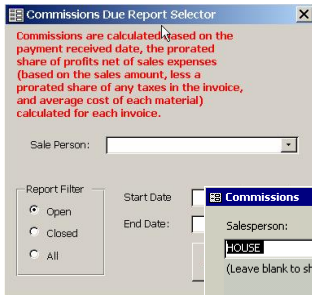
- A variety of Commission Reports available
- Commission Reports filtered by date
- Select Open Accounts, Closed Accounts, or All

**Commissions Report**

Emp	Inv#	Cust	InvAmt	DatePaid	AmtPaid	SaleAmt	Cost	AvgCost	Profit
<b>Barbara Jones</b>									
12/29/2000	1243	Macross C	\$7,500.00	2/7/2001	\$7,500.00	\$7,500.00	\$3,296.00	3891.82	\$3,604.00

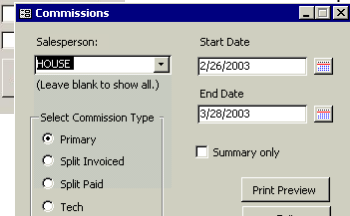
**Commissions Due** Start Date: 6/1/2000 End Date: 12/31/2000

EMPLID	Employee#	Total Invoices	Total Costs	Gross Profits	Profits Collected
					\$51.04



**Commissionable Prorates** Start Date: 6/1/2000 End Date: 12/31/2000

Employee#	Date	Invoice#	PO#	Order#	Customer	Invoiced	Cost	Profits
<b>Date by Month</b>								
104								



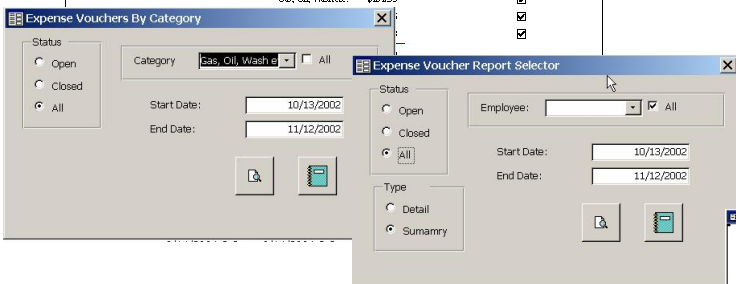
**Commissions on Orders Billed (Split Invoiced -- Variance)** From 2/26/2003 To 3/28/2003

Order#	Qty	Cost (ea)	Cost (tot)	Inv Price (ea)	Inv Price (tot)	Gpm	Rate	Commission	Receipt of Goods Qty	Cost (ea)	Cost (tot)	Total ROG Cost	Total Cost	Total Gross
<b>ACCOUNT</b>														
40000341	2295													
2		\$397.36	\$774.72	\$497.00	\$994.00	\$199.28			2	\$397.36	\$774.72	\$774.72	\$774.72	\$0.00
2		\$37.79	\$75.58	\$39.00	\$78.00	\$40.42			2	\$37.79	\$75.58	\$75.58	\$75.58	\$4.00
25		\$6.60	\$165.00	\$8.00	\$80.00	\$5.00			25	\$6.60	\$165.00	\$165.00	\$165.00	\$0.00
<b>ACCOUNT</b>														
40000626	2736													
1		\$320.85	\$320.85	\$236.00	\$236.00	\$55.15	3500%	\$12.30	1	\$320.85	\$320.85	\$320.85	\$320.85	\$0.00
1		\$68.71	\$68.71	\$78.00	\$78.00	\$9.29	3500%	\$3.25	1	\$68.71	\$68.71	\$68.71	\$68.71	\$0.00
<b>ACCOUNT</b>														
		\$1494.86		\$1726.00	\$321.14	0.90%	\$15.55			\$1494.86		\$1494.86		\$400

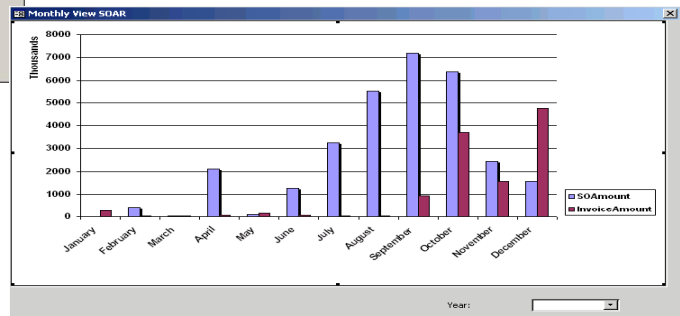
**Expense Voucher** Start: 12:00:00 AM End: 12:00:00 AM

Employee	Date	Category	Amount	PAID	Auth.	Rcpt	Job #	Ext
110	Watts	Wilson						
	10/31/2000	Communications Supp.	\$300.00					
		Inside Support	\$1750.00					
		Car Insurance	\$120.24					
		Car Payment, Rentable	\$388.16					
		Lodging	\$38.23					
		Entertainment	\$600.97					
		Gas, Oil, Wash, etc.	\$292.35					

- Select Expense Voucher Report by Category, Open Expenses, Closed Expenses, or all
- Filter Expense Voucher Report by date range
- Choose either a detailed report or summary
- Fields include: Employee ID, Date, Category of Expense, the amount, amount paid, etc.



- SOAR (Sales Order and Accounts Receivable) produces a graphic display of monthly sales orders and invoices
- Auto updates
- Select by sales person or all



For more information contact Advantec at 336-275-2832, email us at [Advantec@advantecis.com](mailto:Advantec@advantecis.com) or visit our website [www.advantecis.com](http://www.advantecis.com).