



Protect your UA investment

Currently you are running your business on UA Corporate Accounting. It has been modified over the years, for some clients extensively. We have not required that our customers upgrade every time a new release comes out and we are not going to start now. However we also want to make sure that our customers' investment is protected. Over the years several base software components have been upgraded, and some of them several times. These include Windows, MS Access, and PW Street(the maps in UA). So far we have not felt that it was an issue. Now however we feel that we need to bring this to your attention. All of the current versions of UA implemented (Except v80) are running on MS Access 2000, 2002 or 2003 run time. The current release of MS Access is 2007; Office 2010 is in Beta currently and will be released shortly. We have already seen some problems running non 2007 versions on the newest windows platforms(Vista and expect Windows 7). We do not want your software to be too far out of date and want to provide you with options that will protect your investment.

1. You can investigate and consider upgrading to our new 80 versions – we will be happy to discuss and demonstrate - this will be new and different but will provide many new features and cause the porting of required old ones that we have already made and will cost significantly more than Option 2.
2. You can take advantage of this technology refreshment offer.
 - a. **Do I have to do this?**
 - No, this is not a requirement – but is highly recommended.
 - b. **What is technology refreshment?**
 - We take a snapshot of all your UA software and database and re-compile it (80-100 code modules) to use MS Access 2007 run-time and all the latest components/references (.dll, ocx, etc), bringing you up to date with the current release.
 - This will require replacing the entities (customer, vendor, materials etc to our new 80 versions , due to software incompatibilities.. Therefore being partial upgrade.
 - c. **How does this benefit me/my company?**
 - In this way when 2010 version is released you will only be one version back. Instead of 2 or 3 .
 - It will run smoother, faster etc – each version of access is intrinsically better that the one before.
 - It will be compatible with MS Office 2003 and 2007 and much more likely to be more compatible with Office 2010 should you ever decide to update your MS Office.
 - Your investment in the original software and all the changes over the years will be protected.
 - We do not know what impact MS Windows 7 my have – but we know that newer the release is the more likely it is to be trouble free.
 - d. **How disruptive will this be?**
 - Since all the code and all the screens, reports, etc will be virtually identical; the users will have little re-training.
 - We will have to reinstall desktops – this can be done by us or by you one at a time without bringing the system down (for SQL) versions.
 - e. **What Is involved? :**
 - Since every customer is running their own version of code we will have to re-compile all code modules for every customer. Compact and transfer code/database, compile and test locally, transfer and install on site.
 - f. **How much will this cost?**
 - Cost is a function of the time it takes to perform all the services above and assumes that you will be installing all but the first desktop yourselves.
 - As it turns out, it does not really make a difference if you are running version 60FS; 65FS; 70SQL; or 71/72D it will take 5 to 6.0 days work to port each customer.
 - The price is not affected by the number of users.

| Payment Options | On Support Contract | Not On Support Contract |
|------------------|---------------------|-------------------------|
| Fixed Price | \$5000 | \$6000 |
| Time and charges | \$120/hour | \$150/hour |

